

# Thomas O. Ix

## Partner

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Thomas Ix focuses his practice on mergers and acquisitions, joint ventures, contract negotiations and general corporate matters. Tom has extensive experience in middle-market mergers, stock acquisitions, and asset transactions. He represents clients in a variety of industry sectors, including manufacturing, distribution, financial service, plastic packaging, recycling, outdoor advertising and specialty chemicals.

## RESULTS

Tom has represented:

- **Mini Melts USA**, a producer and distributor of novelty ice cream products, in the acquisition of a controlling interest by Altamont Capital Partners, a private investment firm
- **NewSpring Capital** in providing mezzanine debt financing and an equity co-investment to assist with the acquisition of Vac2Go, LLC
- **United Packaging**, a leading distributor of high-quality packaging, shipping, safety and janitorial supplies in its acquisition by Envoy Solutions, a diversified distribution company
- **Hughes Enterprises**, a leading packaging distribution company based in Levittown, PA, in its sale to Envoy Solutions, a diversified distribution company
- **McClure Company**, one of Pennsylvania's largest mechanical contracting and energy services firms, in connection with the sale of a majority interest to Sojitz Corporation of America, which invests in global infrastructure and energy businesses
- **Penn Jersey Paper Co.**, a specialized distribution company based in Philadelphia, Pennsylvania, which distributes cleaning products, foodservice disposables and janitorial supplies in its sale to Envoy Solutions, a diversified distribution company
- **Agile Medical**, a leading e-commerce retailer of sleep apnea and respiratory equipment, in its sale to AdaptHealth Corp., a full service home medical equipment company
- **Centurion Group**, a retirement consulting, asset management and benefit-plan advisory firm, in its sale to Marsh & McLennan Agency
- **Steen Outdoor**, one of the largest owners of billboards in the Philadelphia area, in the sale of more than 460 billboards to Lamar Advertising

## FOCUS

Mergers & Acquisitions  
Closely Held & Family Owned Businesses  
Corporate & Securities  
Private Equity  
Family Office

## BAR ADMISSIONS

Pennsylvania  
New Jersey

## EDUCATION

J.D., Georgetown University Law Center  
B.A., Georgetown University

## MEMBERSHIPS

President, Board of Trustees, Princeton Child Development Institute  
Alumni Board, Georgetown University Law Center  
Treasurer and Chair of Finance, Board of Trustees, The Bedens Brook Club



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- **Trajus** in connection with the acquisitions of manufacturers and distributors of cabinets and stone countertops for single family and multifamily residential developers and contractors
- **AudioMicro**, an administrator of the rights of third party digital media, music and video content creators, in the sale of its business to AVL Digital Group
- **MFP Strategies**, a regional advisory firm providing investment advisory services for private clients, institutions and retirement, to CapTrust Financial Advisors
- **Fiber-Line**, a manufacturer of high-performance fibers, including fiber optic cables and other composite fibers, in its sale to a private equity investor
- **rePlanet** in the acquisition of one of the largest recyclers of plastic and glass beverage containers in California
- **Wissahickon Spring Water**, a regional bottled water company, in the sale of its business to a worldwide supplier of bottled water
- **Para-Chem Southern**, a specialty chemical and adhesives company, in the sale of its assets to a private equity investor
- **Peninsula Packaging**, a manufacturer of food packaging products, in its sale to a private equity investor
- **Elite Sportswear**, a global leader in the gymnastics and cheerleading apparel industries, in a sale of a controlling interest in its business
- **Fibre-Metal**, a manufacturer of welding helmets and other safety products, in the sale of its business to a private equity investor
- a regional outdoor advertising company in the sale of outdoor advertising locations in a series of transactions with a global outdoor advertising company

## SPEAKING ENGAGEMENTS

- Panelist, “The Importance of QoEs and How to Leverage Them For a Clean Deal,” Smart Business Dealmakers Conference

